



Jo Buchanan, GRI

Coldwell Banker Realtor
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**COLDWELL
BANKER**

RESIDENTIAL BROKERAGE

Summary of Qualifications

Mission Statement

- To be the real estate team of choice by providing extraordinary services of unequalled value, and setting the highest standards of integrity and professionalism with exceptional customer service

Experience

- 30+ years in real estate always maintaining a high level of professionalism and achievement
- Top 1% Coldwell Banker agent team, Silicon Valley
- Top 1% Coldwell Banker agent team, Northern California
- Top 1% Coldwell Banker agent team, California State
- Top 1% Coldwell Banker agent team Nationwide
- Top 1% real estate team representing buyers and sellers in Los Altos, Los Altos Hills, and surrounding areas
- Consistently in the top 10 Coldwell Banker agents, Silicon Valley, 2002-2005
- Silicon Valley Board of Realtors Lifetime Diamond Achievement
- Top Producer's Network, Northern CA
- Previews Mastermind Group, Coldwell Banker Northern and Southern CA

Skills

- Area expert for Los Altos, Los Altos Hills, Mountain View, Sunnyvale, and Cupertino
- Customer service with the highest integrity and professionalism
- Proven effective communication
- Strong negotiating skills
- Knowledgeable marketing skills
- Creative staging & organizational expertise to prepare homes for sale

Education/Training

- International President's Premier, the most prestigious designation a Coldwell Banker Agent can achieve due to impressive sales performance and dedication to customer service excellence
- Preview's Property Specialist
- Licensed realtor since 1968
- Graduate Realtor Institute Completion (GRI designation) requiring three years of advanced real estate coursework
- BA, University of Georgia, Athens, GA

Unique Attributes

- Resident of Los Altos for 30 years
- Married with four children and five grandchildren
- Enjoy family vacations
- Travel and gardening enthusiast

The Buchanan & Bowen Sales Team

40+ years combined experience in Los Altos, Los Altos Hills, and surrounding areas, provided with exceptional customer service.

Top 1% Nationwide

www.BuchananAndBowen.com

Let Buchanan & Bowen Help...
We'll Exceed Your Expectations!





Stuart Bowen, e-PRO

Coldwell Banker Realtor

161 South San Antonio Rd.

Los Altos, CA 94022

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- Top 1% real estate team representing buyers and sellers in Los Altos, Los Altos Hills, and surrounding areas
- Consistently in the top 10 Coldwell Banker agents, Silicon Valley, 2002-2005
- Successful business partnership with Jo Buchanan, 5 years

Skills

- Area expert for Los Altos, Los Altos Hills, Mountain View, Sunnyvale, & Cupertino
- Strong negotiator
- Strategic cost analyst and property positioning
- Utilization of latest real estate technology tools
- Creative marketing ideas and orchestration

Education/Training

- e-PRO technology certification for Realtors, June 2007
- Licensed Realtor since 2002
- Auburn University, Auburn, AL
- Business coursework
- Continuing real estate training

Unique Attributes

- Resident of Santa Clara County for 25+ years
- 20 years high tech experience previous to real estate career
- Married with one child
- Enjoy travel, golf, racquetball, pool, music, movies

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