

Certified Home Sale Program

We're Proactive not Reactive!

*There are a number of important pieces involved to
have a successful home sale:*

~ HOME APPRAISAL ~

Not only do we provide a thorough market analysis of your home, we go one step further and have a licensed appraiser value your home. This is a critical piece of information we use to validate your home's current market value for purchasers. We also use this appraisal during the contract negotiation process with the purchaser's agent.

~ HOME INSPECTION ~

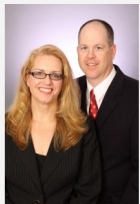
We recommend having a home inspection completed by a certified ASHI home inspector prior to your home going on the market. ASHI (The American Society of Home Inspectors) is a premier organization that trains and certifies home inspectors. They also abide by a strict code of ethics. By having the home inspection prior to listing your house, we can eliminate any surprises that may cause the purchaser to void the contract. We have recently seen an increase in the number of buyers that have had a negative impression of the home after their home inspection was completed. This step ensures your home will shine above other homes on the market.

~ HOME WARRANTY ~

We provide a 1-year Home Warranty for your home immediately after your home is on the market. This warranty offers protection for your home's major systems, appliances, plumbing and electrical during the time it is on the market.

The warranty will transfer to the buyers at settlement.

**John and I look forward to working with you to
Help Get your Home SOLD!**



**John & Jennifer Boyce ~ Top 1% Nationwide
Proud Members of Long and Foster's Gold Team**
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