

Why Choose a Bethesda Gateway Agent?



Bethesda Gateway agents are exceptionally well trained. Our rigorous training program produces agents with the highest level of expertise in the industry.

Bethesda Gateway agents are full-time, career Realtors®. Selling real estate is a profession for them, and they are committed to excellence in their work.

Bethesda Gateway's 200+ agents work with an enormous pool of buyers and sellers, offering many opportunities to find the right buyer for every listing and the right home for every buyer.

Bethesda Gateway agents have long established relationships with lenders, home inspectors and settlement attorneys. With their assistance, agents can help you overcome many obstacles that may arise when you buy or sell a home.

Bethesda Gateway has a large support staff with diverse specialties to assist its agents and clients. The advertising coordinator, IT specialist, graphic designer and transaction coordinator work in partnership to market your listing and oversee your transaction.

Bethesda Gateway's front desk is staffed seven days a week to respond to inquiries about your property.

Bethesda Gateway has three loan officers and an insurance representative on site who can help home buyers obtain a mortgage and homeowner's insurance.

Bethesda Gateway's skilled, highly experienced managers are available for assistance, should any problems arise with the purchase or sale of your home.

Bethesda Gateway has a track record of success. With over \$1 billion in annual sales, Bethesda Gateway is among the top real estate offices in the country. It is expected that a Bethesda Gateway agent will handle the purchase or sale of your home with competence, professionalism and integrity.

**BETHESDA
GATEWAY**
— A CUT ABOVE —

LONG & FOSTER REAL ESTATE, INC.®

Over \$1 Billion in Annual Sales for the 12th Year Since 2002

Long & Foster's #1 Office Since 1992

301-907-7600





To Our Customers and Clients

Located off Wisconsin Avenue on East West Highway, the Bethesda Gateway office of Long & Foster is just moments to Chevy Chase, Kensington, Potomac and Rockville, and a short drive to downtown D.C., North Potomac, Darnestown, Gaithersburg and Germantown.

Consistently the **#1 office** in sales volume among all real estate firms in Maryland, Virginia and Washington, D.C., Long & Foster/Bethesda Gateway is a unique office that provides specialists in all geographical regions of the Washington, D.C. metropolitan area. For buyers and sellers moving from one region to another, this expertise proves invaluable.

Our goal is simple: we are committed to **service excellence**. And innovation is key! We always strive to find better ways to serve home buyers and sellers. Our sales associates are exceptionally well trained and keep abreast of current trends in the marketplace. With their experience and knowledge they are able to address all contract concerns and smooth the path to settlement.

Real estate is a service industry and a professional business. We believe that buying or selling a home is too important — financially and emotionally — to be left in the hands of a part-time real estate agent. All our sales associates are full time Realtors with the skills and training to adapt and respond to changes in the ever-evolving real estate market. In short, they provide professional service that well exceeds the standard in the real estate industry.

We look forward to a productive and satisfying relationship with you. Please feel free to call us with any of your real estate concerns.

Leon Nasar & Susann Haskins, Managers

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Long & Foster Real Estate, Inc.

